Equity Research

May 4, 2021 CNX Nifty: 14634

ICICI Securities Limited is the author and distributor of this report

Weekly Memo

INDIA



Strategy

'In-line' Q4 earnings so far result in EPS base expansion; valuations improve as market consolidates!

- ▶ Q4FY21 result season is largely in-line so far with 26 neutrals, 18 beats and 23 misses. Sales, EBITDA and PAT yoy growth of 15%, 16% and 18% (53% including financials), respectively for NSE 200 universe on a free-float basis.
- Macro cues from Q4 so far exports (IT, auto), GFCF (cement, metals) and PFCE (staples) are resilient, while PFCE (discretionary consumption) is lagging.
- Health crisis has not spilled over into a wide-spread financial crisis yet as indicated by low spreads in bond markets, absence of large GNPA shocks in financial system and improving government finances.
- Cost pressures rising across the board (WPI inflation at 7.4% in Mar'21) but the ability to mitigate by cost rationalisation, product mix and to pass on the cost is visible.
- Second wave covid impact so far: High frequency indicators in April'21 were mixed with exports sector, PMI-manufacturing and GST collections being robust, but weak mobility data and auto sales.

Outlook: Expanding earnings base and consolidating index is improving the 'time value of money' (<u>Link to earlier note</u>) as valuations scale down from record levels. Trajectory of covid cases will be a key trigger for the market as India has underperformed global equities since March'21.

Macro cues from Q4: exports and GFCF are positive while consumption is mixed:

- Exports growth is positive and ranges from stable growth for software (2-3% QoQ, CC) to strong revival for auto as global demand improves. Extending the trend from Q4 results, merchandise exports for April rose sharply to US\$30bn.
- GFCF (gross fixed capital formation) is less impacted as cement and metal volumes are strong (>15-20% YoY), indicating construction and manufacturing activities are robust, which is further corroborated by robust core sector growth for March'21 (6.8% yoy) driven largely by steel (23% YoY), cement (32.5% YoY) and electricity production (21.6%).
- PMI-manufacturing (55.5) and GST collections (Rs1.41tn) continued to be robust even in covid impacted month of April'21.
- PFCE (private final consumption expenditure) is subdued as discretionary consumption (PVs, leisure, retail, travel & entertainment) continues to be impacted severely by the second wave although demand for staples remain robust.
- Digital channels and formal sector continue to gain market share as unorganised sector has been impacted the most.

Health crisis has not spilled over into a financial crisis yet as indicated by low spreads, absence of large GNPA shocks in banking system and improving government finances.

- No major sign of stress within large banks and NBFCs so far which is reflected in record low spread of corporate bonds over government bond yield which is also being helped by the accommodative stance of RBI.
 - Government fiscal deficit position continues to surprise positively with GST collections showing sustained improvement

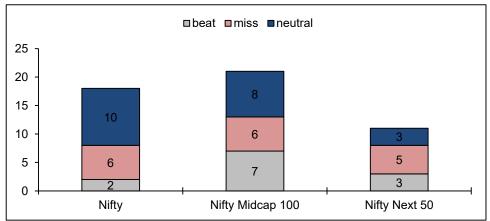
Research Analysts:

Vinod Karki vinod.karki@icicisecurities.com +91 22 6637 7586 Siddharth Gupta, CFA siddharth.gupta@icicisecurities.com +91 22 2277 7607

•

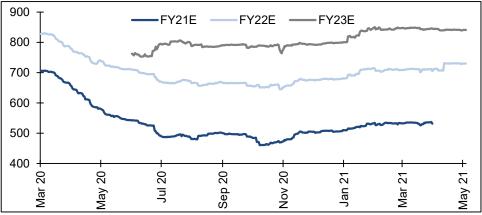
In-line Q4 earnings so far result in EPS base expansion

Chart 1: Nifty200 beats / misses so far



Source: Capitaline, Bloomberg, I-Sec research

Chart 2: Nifty EPS continues to see upgrades



Source: Capitaline, Bloomberg, I-Sec research

Table 1: NSE 200 summary results so far

(Free float, Rs bn)

		Sales			EBITDA			PAT			PAT (incl. financials)		
	Q4FY20	Q4FY21	YoY	Q4FY20	Q4FY21	YoY	Q4FY20	Q4FY21	YoY	Q4FY20	Q4FY21	YoY	
Nifty	1,399	1,582	13%	258	292	13%	163	184	13%	227	333	47%	
Next50	75	88	18%	19	25	35%	8	13	59%	-6	0	-106%	
Midcap100	100	124	24%	18	25	40%	8	14	73%	13	24	77%	
Nifty 200	1,574	1,794	14%	294	342	16%	179	211	18%	234	357	53%	

Source: Capitaline, I-Sec Research

Table 2: Macro cues from Q4 so far - exports (IT, auto), GFCF (cement, metals) and PFCE (staples) are positive, while PFCE (discretionary consumption) is lagging. No signs of a financial crisis

(Free float, Rs bn)

		Sales			EBITDA			PAT	Earnings vs consensus			
Sector	Q4FY20	Q4FY21	YoY	Q4FY20	Q4FY21	YoY	Q4FY20	Q4FY21	YoY	beat	neutral	Miss
Agriculture	12	12	-0.5%	2	1	-31.3%	1	1	-33.5%	0	0	1
Auto Ancillaries	19	25	31.3%	2	3	52.4%	1	2	29.5%	1	0	0
Automotives	128	170	32.9%	15	19	29.0%	12	12	2.4%	1	1	1
Cement	49	62	25.5%	9	14	51.2%	4	9	142.9%	3	0	0
Discretionary	43	56	31.1%	7	8	20.1%	3	4	35.9%	0	3	3
FMCG	67	83	24.5%	14	19	29.7%	10	13	27.3%	1	2	1
Metals	3	4	58.2%	1	2	97.3%	1	1	85.3%	0	1	0
Oil & Gas	715	793	11.0%	113	120	6.0%	54	64	17.1%	0	0	1
Pharma	19	24	28.1%	5	8	66.4%	2	4	81.6%	3	2	0
Technology	502	547	8.9%	118	138	17.2%	87	97	11.4%	0	5	2
Telecom	19	19	2.9%	9	10	19.6%	3	4	38.3%	1	0	0
NBFCs	21	23	11.0%	16	18	11.5%	3	6	132.3%	0	1	1
Financial Services	116	125	8.3%	28	25	-13.1%	11	19	74.9%	1	3	5
Banking	302	343	13.3%	251	295	17.4%	41	120	191.2%	1	3	3
Ex-financials	1,574	1,794	14.0%	294	342	16.4%	179	211	18.2%	10	14	9
Total	2,013	2,286	13.6%	590	680	15.3%	234	357	52.7%	12	21	18

Source: Capitaline, Bloomberg, I-Sec Research

Cost pressures are rising across the board but the ability to mitigate by cost rationalisation and to pass on the cost is visible





Health crisis has not spilled over into a financial crisis yet as indicated by low spreads, absence of large GNPA shocks in banking system and improving government finances

No major sign of stress within large banks and NBFCs so far which is reflected in record low spread of corporate bonds over government bond yield which is also being helped by the accommodative stance of RBI.

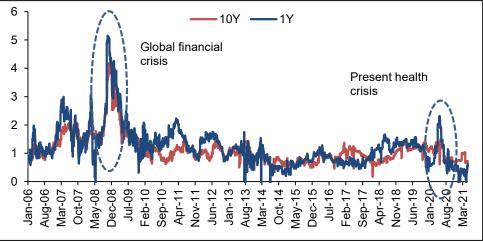


Chart 4: AAA Corporate bond yield spread over government bonds

Source: FIMMDA, Bloomberg, I-Sec research



Chart 5: Banking system liquidity stays high at Rs6trn

Source: CEIC, I-Sec research

Government fiscal deficit position continues to surprise positively with GST collections showing sustained improvement

Second wave covid impact so far

High frequency indicators in April'21 were mixed with Exports sector, PMImanufacturing and GST collections being robust, but weak mobility data and auto sales

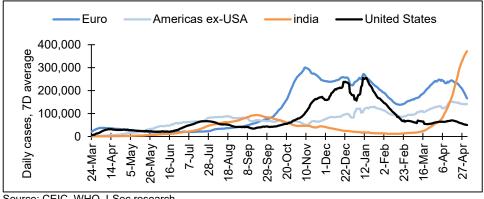
Table 3: India high frequency data robust for Mar-Apr'21

Consumption Indicator	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21
Personal Loan growth	9%	10%	9%	9%	10%	10%	NA
4W growth	14.2%	4.6%	13.6%	11.1%	17.9%	115.2%	NA
2W growth	16.9%	13.4%	7.4%	6.6%	10.2%	72.7%	NA
IIP - Primary Goods.	-3.1%	-1.8%	-0.1%	0.7%	-5.1%	NA	NA
IIP Consumer Goods Durables	18.1%	-3.2%	5.7%	-0.2%	6.3%	NA	NA
IIP Consumer Goods Non Durables	7.3%	-0.7%	0.5%	-5.4%	-3.8%	NA	NA
Petrol Consumption	4.5%	5.1%	9.4%	6.3%	-1.9%	27.1%	NA
Nikkei India Services PMI	54.10	53.70	52.30	52.80	55.30	54.60	NA
CPI	7.61%	6.93%	4.59%	4.06%	5.03%	5.52%	NA
Passenger - all airports	-62.2%	-56.5%	-50.4%	-46.6%	-42.9%	NA	NA
Foreign tourist arrivals	NA	NA	NA	NA	NA	NA	NA
GST Collections	10.2%	1.4%	11.6%	8.1%	7.4%	27.0%	NA
Consumer confidence index	NA	52.30	NA	55.50	NA	53.10	NA
	Jun-19	Sep-19	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20
Private final consumption exp real	7.55%	6.50%	6.42%	1.98%	-26.34%	-11.31%	-2.37%
Industrial Indicator	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21
Overall credit growth (fortnightly)	5.1%	5.8%	6.0%	7.0%	6.6%	5.6%	6.0%
Industry loan growth	-1.68%	-0.68%	-1.22%	-1.28%	-0.24%	0.44%	NA
CV growth	NA	NA	NA	NA	NA	NA	NA
Thermal plant Load factor	55.54	52.93	57.02	61.10	63.32	66.52	NA
IIP growth	4.5%	-1.6%	1.6%	-0.9%	-3.6%	NA	NA
Core sector growth (%)	-0.52	-1.13	0.24	0.94	-4.60	NA	NA
Diesel Consumption	7.47%	-6.94%	-2.70%	-1.88%	-8.38%	27.82%	NA
Power demand	11.1%	3.2%	4.5%	4.5%	-0.4%	22.8%	NA
IIP Capital Goods	3.2%	-7.5%	1.5%	-9.0%	-4.2%	NA	NA
Nikkei India manufacturing PMI	58.9	56.3	56.4	57.7	57.5	55.4	55.5
WPI Commodity price index	1.31%	2.29%	1.95%	2.51%	4.17%	7.39%	NA
Cargo - Air	-13.86%	-12.92%	-8.92%	-11.00%	-8.55%	NA	NA
Cargo - all ports	-1.2%	2.8%	4.4%	4.0%	1.9%	NA	NA
Freight traffic - railways	11.05%	8.41%	13.51%	11.09%	7.77%	33.04%	NA
Import Growth (%)	-10.46%	-12.31%	8.33%	2.04%	6.96%	53.73%	165.94%
Export growth (%)	-4.90%	-8.45%	0.46%	6.17%	0.67%	60.31%	197.05%
Trade Deficit (USD bn)	-9.09	-10.21	-15.67	-14.54	-12.62	-13.93	-15.24
GST Collections (Rs bn)	1,052	1,050	1,152	1,198	1,131	1,239	1,414
Industrial Indicator	Jun-19	Sep-19	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20
Capacity utilisation	73.60	69.10	68.60	69.90	47.30	63.30	66.60
GFCF	13.26%	3.90%	2.43%	2.54%	-46.44%	-6.77%	2.56%

Source: CEIC, Bloomberg, I-sec Research

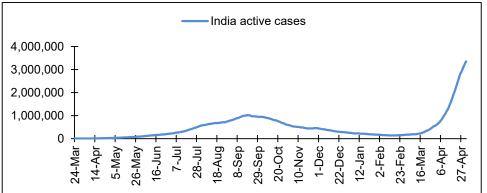
Rising Covid cases

Chart 6: New cases continue to show an uptrend in India



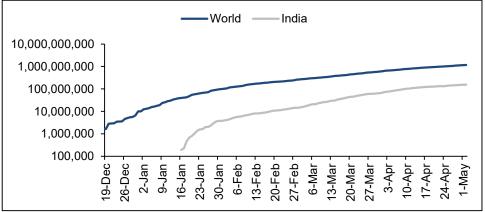
Source: CEIC, WHO, I-Sec research

Chart 7: India active cases now exceeds the previous peak



Source: CEIC, WHO, I-Sec research

Chart 8: Availability and improving pace of vaccination provides confidence



Source: Our World in data, I-Sec research

Outlook

Expanding earnings base and consolidating index is improving the 'time value of money' as valuations scale down from record levels. Flattening of covid cases will be a key trigger for the market as India has underperformed global equities since March'21.





Chart 11: Nifty forward PE (ex-ante)



Chart 13: Market cap to GDP above LTA, reflects low trailing GDP



Source: Bloomberg, Capitaline, I-Sec research

Chart 10: CAPE moved to above +2SD

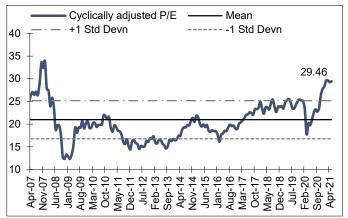


Chart 12: Nifty PB above LTA

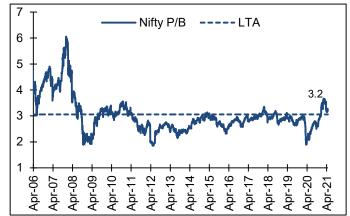
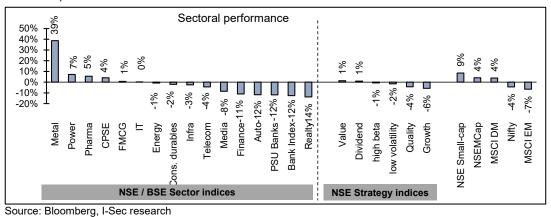


Chart 14: Bond and earnings yield start converging; at 120bps

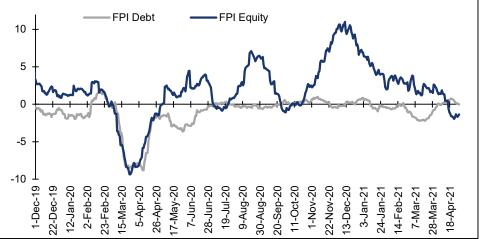


Chart 15: Nifty Value 20 index outperformed other style indices in this consolidation phase

Sectoral performance since 16-Feb'21







Source: Bloomberg, I-Sec research

This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet_babbar@icicisecuritiesinc.com, Rishi_agrawal@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise) BUY: >15% return: ADD: 5% to 15% return: HOLD: Negative 5% to Positive 5% return: REDUCE: Negative 5% to Negative 15% return: SELL: < negative 15% return

ANALYST CERTIFICATION

I/We, Vinod Karki, MMS (Finance); Siddharth Gupta, CA, CFA; authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products

ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager and Research Analyst. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number - INH000000990. IC/CI Securities Limited SEBI Registration is INZ000183631 for stock broker. IC/CI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage Services or other advisory service in a merger or specific transaction. ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage

services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report. Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or

beneficial ownership in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICIC Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical

information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.